

University of South Dakota Beacom School of Business

BBA Majors

And

Northeast Community College

A.A. Degrees

I. Parties

The parties to this agreement are the University of South Dakota, Beacom School of Business and Northeast Community College.

II. Purpose

The purpose of this agreement is to:

- A. have a signed articulation agreement that addresses the varying needs of students and complementary nature of the institutions' programs;
- B. provide increased educational opportunities for students from the region;
- C. extend and clarify education opportunities for students;
- D. provide NECC students who have completed A.A. degrees an opportunity to earn a major in the USD Bachelor of Business Administration degree.

III. Academic Program

- A. NECC A.A. Business Administration or Accounting to USD BBA majors

Upon successful completion of the USD requirements specified in III.D. below, USD will accept up to 54 course credits from NECC's A.A. degrees in Business Administration or Accounting for students in the Bachelor of Business Administration degree program at USD. Students must successfully complete the A.A. degree in Business Administration or Accounting from NECC prior to transferring to USD for the block transfer course credits to be accepted. General Education coursework indicates NECC coursework excluding technical course credits. Students must meet all S.D. Board of Regents policies and university graduation requirements in order to receive a degree.

- B. NECC A.A. non-business administration and non-accounting to USD BBA majors

Upon successful completion of the USD requirements specified in III.D. below, USD will accept up to 33 course credits from NECC's A.A. degrees for students in the Bachelor of Business Administration degree program at USD. Students must successfully complete the A.A. degree from NECC prior to transferring to USD for the block transfer course credits to be accepted. General Education coursework indicates NECC coursework excluding technical course credits. Students must meet all S.D. Board of Regents policies and university graduation requirements in order to receive a degree.

- C. Requirements to be completed at USD to earn a Bachelor of Business Administration degree are outlined below as are courses to be taken at NECC.

USD BBA Major	To Be Taken at USD				To Be Taken at NECC	
	Major Credits	Business Core Credits	Upper Level Credits in order to meet the 60 required	Pre-major Support Credits*	Block Transfer of Pre-major and core credits upon A.A. completion **	Block Transfer of credits toward meeting the general education requirements at USD
Students who completed a A.A. in Business Administration or Accounting at NECC.						
Accounting	21	27	9	7	21	33
Business Administration	18	27	12	7	21	33
Business Analytics	24	24	9	7	21	33
Economics	21	27	9	7	21	33
Finance	18	27	12	7	21	33
Human Resource Management	18	27	12	7	21	33
Health Services Administration	27	21	9	7	21	33
Innovation & Entrepreneurship	18	27	12	7	21	33
Management	18	27	12	7	21	33
Marketing	18	27	12	7	21	33
Supply Chain Management	21	27	9	7	21	33
Students who completed a A.A. degree at NECC that is <u>not</u> Business Administration or Accounting.						
Accounting	21	30	9	25	0	33
Business Administration	18	30	12	25	0	33
Business Analytics	24	27	9	25	0	33
Economics	21	30	9	25	0	33
Finance	18	30	12	25	0	33
Human Resource Management	18	30	12	25	0	33
Health Services Administration	27	24	9	25	0	33
Innovation & Entrepreneurship	18	30	12	25	0	33
Management	18	30	12	25	0	33
Marketing	18	30	12	25	0	33
Supply Chain Management	21	30	9	25	0	33
* Remaining pre-major coursework includes CMST 210-3 cr. and MATH 121-4 cr. for a total of 7 credits.						
** A.A. degree requirements sufficient for completion of BADM 101, ACCT 210, ACCT 211, ECON 201, ECON 202, BADM 220, and BADM 350. Credits transferred is 18 credits of pre-major and 3 credits of business core for a total of 21 credits. Block transfer on completion of the A.A. in Accounting or Business Administration.						

D. Additional Requirements for Bachelor of Business Administration Majors

1. Students must have a cumulative GPA of 2.5 (on a 4.0 scale), a GPA of 2.5 in business, accounting, marketing, business and technical coursework, and no course grade below a "C" (2.0 on a 4.0 scale) for admission to their major.
2. Students must complete a minimum of 60 credits of upper level (300 or 400) coursework. BBA major coursework credit is included in this requirement.
3. No more than two business courses (ACCT, BADM, BLAW, DSCI, ECON, ENTR, FIN, HRM, HSAD, MKTG, MGMT) with grades of D, F, or WDF are permitted.
4. No more than 6 credit hours may be counted toward a business major from any of the following four categories: (1) internships/practicums, (2) study tour, (3) independent

studies/readings and (4) service learning activities. In addition, no more than 6 credits total from the list may be applied to any business major (i.e., business electives), and no more than 12 credits total from the list can be applied toward a business degree (i.e., business and/or free electives). No more than 6 credits of Satisfactory/Unsatisfactory graded business coursework may be applied toward a business major.

5. Students must pass an exit examination.

IV. Obligations

Both parties agree to confer with each other on a yearly basis regarding changes in curricula involved in this articulation agreement.

V. Modifications

This agreement may be modified from time to time by the South Dakota Board of Regents and Northeast Community College. Modifications may not diminish the entitlements enjoyed by students who have already attended classes delivered under the terms of earlier versions of the agreement, except in rare instances in which retroactive implementation of modifications may be required to comply with accreditation standards or to conform to professional licensure requirements.

VI. Termination

This agreement may be terminated by either party upon one year's written notice to the other. Student(s) enrolled in the program at that time shall be allowed to complete the program.

This Agreement depends upon the continued availability of appropriated funds and expenditure authority from the Legislature for this purpose. If for any reason the Legislature fails to appropriate or grant expenditure authority or funds become unavailable by operation of law or federal funds reductions, this Agreement will be terminated by the University of South Dakota. Termination for any of these reasons is not a default by the University of South Dakota nor does it give rise to a claim against the University of South Dakota.

VII. Effective Date

This agreement is effective July 1, 2021. The agreement applies to students who graduated from NECC in spring 2020 and subsequent years.

VIII. Acceptance of Agreement:

For University of South Dakota:

DocuSigned by:
Mark Yockey
8F5D753EE61F429... Date: 7/5/2022

Mark Yockey
Interim Dean, Beacom School of Business
University of South Dakota

DS
DG
DocuSigned by:
Sheila K. Gestring
FB2E58746817489... Date: 7/5/2022

Sheila K. Gestring
President
University of South Dakota

For Northeast Community College:

DocuSigned by:
Leah A. Barrett
4990D88EC896400... Date: 7/5/2022

Leah A. Barrett
President
Northeast Community College